



Teach managers to successfully engage, motivate, and develop their people.



**Everything DiSC® Management** is a classroom training and personalized learning experience proven to increase the effectiveness of

anyone in a management role.

Participants deepen their understanding of themselves, their direct reports, and their own managers using the DiSC® model while learning how their management style influences their approach to decision-making, time management, and problem solving. Participants walk away with concrete strategies to help them adapt to the styles of their direct reports, enabling them to bring out the best in their people.

### **The Everything DiSC Management Profile focuses on:**

- Your DiSC Management style
- Directing and delegating
- Motivating and developing others
- Working with your manager

### **The Profile**

The Everything DiSC Management Profile offers participants insight into their strengths and challenges as managers, and how to adapt their style to meet the needs of the people they manage—making them more effective managers. In this 27-page profile, participants will discover their DiSC® Management style, explore strategies for effective directing and delegating, improve their working relationship with their own manager, and more. The profile may be used on its own or with the companion facilitation; sold separately.

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## The Facilitation

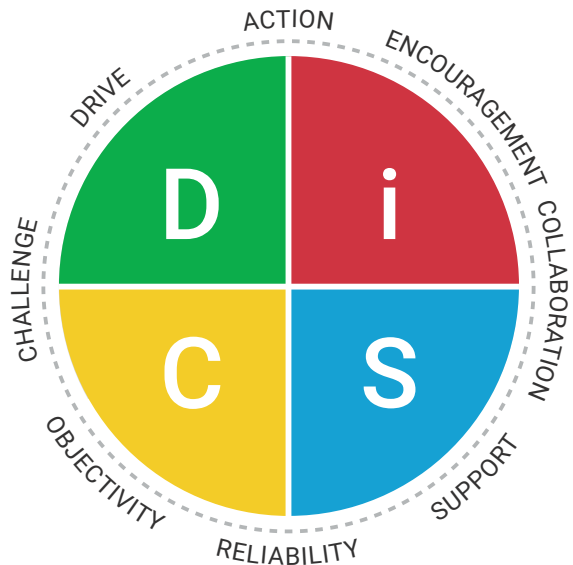
**In-depth:** Six one-hour modules; fully-scripted facilitation with engaging activities and management-focused video

**Easily Customizable:** Switch out video clips. Modify components. Add or delete sections to fit any time frame. Leader's Guide, and handouts.

**Engaging Video:** Includes a six-minute introduction to management styles, plus 30 segments featuring real-world, management-specific interactions

### Facilitation Kit Includes:

- Learner's Guide and participant handouts in MS Word
- PowerPoint® with embedded video
- Templates, images, and video
- Sample Everything DiSC® Management Profile
- Resource and research sections
- Everything DiSC Management Interaction Guides



## The Follow-Up Tools

### Comparison Reports

Inspire effective collaboration with Comparison Reports. Any two participants can explore their similarities and differences, potential challenges in working together, and practical tips for improving their working relationship.

### Team View

With no limit to the number of participants included, this report gives you an at-a-glance view of a group of participants and their individual Everything DiSC maps.

### Group Culture Report

Determine the group's DiSC culture by exploring its advantages and disadvantages, impact on group members, and influence on decision-making and risk-taking. Sold separately.



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